

# Direct Seller Deductions

Client: \_\_\_\_\_ Tax Year: \_\_\_\_\_ Preparer: \_\_\_\_\_

Inventory	
Inventory, Beginning of Year	\$
Purchases	\$
Cost of Personal Use Items	\$
Other Costs	\$
Inventory, End of Year	\$

Sales	
Advertising	\$
Business Cards	\$
Bank Charges	\$
Catalogs	\$
Commissions Paid	\$
Demos	\$
Freight	\$
Gifts	\$
Kits	\$
Map Books	\$
Postage/Shipping	\$
Refunds	\$
Sales Aids	\$
Sales Assistants	\$
Samples/Promo Items	\$
Seminars	\$
Trade Shows	\$
Service Charges	\$
Snacks (for clients)	\$
Storage Containers	\$
Storage Fees	\$
Supplies – Office	\$
Other:	\$

Professional	
Dues	\$
Insurance	\$
Licenses	\$
Publications	\$
Seminars	\$
Other:	\$

Telephone	
Long Distance	\$
Faxes	\$
Pay Phone	\$
Cellular	\$
Second Line	\$
Beeper/Pager	\$
Answering Service	\$
Other:	\$

Equipment Bought / Sold		
Calculator	\$	Bought:
		Sold:
Camera	\$	Bought:
		Sold:
Computer	\$	Bought:
		Sold:
Display Stand	\$	Bought:
		Sold:
Desk	\$	Bought:
		Sold:
Chair	\$	Bought:
		Sold:
Filing Cabinet	\$	Bought:
		Sold:
Cell Phone	\$	Bought:
		Sold:
Fax Machine	\$	Bought:
		Sold:
Software	\$	Bought:
		Sold:
Telephone	\$	Bought:
		Sold:
Other:	\$	Bought:
		Sold:
Other:	\$	Bought:
		Sold:

Vehicle & Travel
See "Vehicle, Travel & Entertainment" Worksheet